INGRAM MICRO CLOUD SERVICES

Cl
Cloud

For more than 35 years, Ingram Micro—a *Fortune* 100 company—has been successfully connecting technology solution providers with vendors worldwide, while identifying growth markets and key technologies that shape the IT industry today.

Ingram Micro is the leading aggregator of cloud services in the channel and allows partners to easily and profitably grow their business by providing technologically relevant solutions. Ingram Micro Cloud was first to market with cloud services and continues to lead the way with more than 150 fully vetted solutions from proven vendors in every solution category.

Setting the Standard With Best-in-Class Cloud Solutions

Our vetting process is extensive. Before we add any solutions to our portfolio, we perform a meticulous technical and company-wide assessment to ensure quality and reliability, including:

• Negotiating stringent Service Level Agreements (SLA)
• Establishing support services, and maintenance, release and incident management protocols
• Evaluating service scalability
• Conducting a full technical review into the solution's architecture
• Investigating the data-center environment and multi-tenancy implementations
• Examining product maturity and past successes/issues
• Assessing the vendor history and stability, including credit, purchasing approval and financial reviews

Cloud Services: For Brokers and Providers
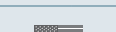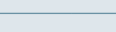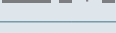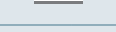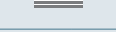
Are you a cloud services broker looking to add and resell cloud services to your line card, or are you a cloud services provider interested in building your own data center or architecting a cloud platform to host your own cloud services? Either way, our solutions will complement your cloud strategy. With our comprehensive offering, you can focus on selling, building and delivering cloud solutions to solve your clients' business challenges.

Ingram Micro Cloud helps partners like you become rainmakers—the next generation of business pioneers—implementing the solutions of tomorrow.

This is the science of services, backed by success.

Welcome to Ingram Micro Cloud.

INGRAM MICRO
Partner Smart
Services
™

Cloud Management Services

Category	Class		Name	Type	Region
Cloud Management Tools	Provisioning	IBM	IBM SmartCloud Provisioning	Cloud Tool	US, Canada
	Monitoring	IBM	IBM SmartCloud Monitoring	Cloud Tool	US, Canada
Device Management	Remote Monitoring and Management (RMM)	Kaseya	Kaseya Virtual Systems Administrator Essentials (VSA)	Cloud Tool	US
		LabTech	LabTech RMM	Cloud Tool	US, Canada
		AVG	AVG Managed Workplace RMM	Cloud Tool	US, Canada
		N-able	N-able Central Remote Monitoring	Cloud Tool	US, Canada
		ca	Nimsoft Monitor	Cloud Tool	US
	Monitoring & Asset Mgmt.	vistara	Vistara ITOP (IT Operation Portal)	S	US, Canada
	Mobile Device Management (MDM)	N-able	N-able MDM	Cloud Tool	US, Canada
		LabTech	LabTech MDM	Cloud Tool	US, Canada
	Print Management	Ingram Micro	Ingram Micro Managed Print Services (MPS)	S	US
IT Service Management	Help Desk	bmc software	BMC Remedyforce	Cloud Tool	US
		LIVE	LiveVHD Service Desk	S	US, Canada
	Remote Infrastructure Management (RIM)	LIVE	LiveVHD NOC	S	US, Canada
		NetEnrich	NetEnrich Remote Managed Services	S	US, Canada
Professional Services		Ingram Micro	Ingram Micro Professional Services	S	US, Canada
Training Services		Ingram Micro	Ingram Micro Training Academy (IMTA)	S	US, Canada

Key: S Cloud Service   🔧 Cloud Tool

Communication & Collaboration

Category	Class				
Collaboration	Enterprise Content Collaboration	box	Box Service	S	🇺🇸
		INTERMEDIA	Intermedia SecuriSync	S	🇺🇸 🇨🇦
	Conferencing	CISCO	Cisco WebEx Cloud	S	🇺🇸
		PGi	PGi iMeet	S	🇺🇸
	Portal	[groupSPARK] Private Label SaaS	GroupSPARK MS Hosted SharePoint	S	🇺🇸 🇨🇦
		INTERMEDIA	Intermedia MS Hosted SharePoint	S	🇺🇸 🇨🇦
		Microsoft	Microsoft SharePoint SPLA	🔧	🇺🇸
		SherWeb	SherWeb MS Hosted SharePoint 2010 and 2013	S	🇺🇸 🇨🇦
Hosted Email	Archiving	INTERMEDIA	Intermedia Hosted Email Archiving	S	🇺🇸 🇨🇦
		McAfee An Intel Company	McAfee Message Archiving	S	🇺🇸 🇨🇦
		Reflexion	Reflexion Archiving, Discovery & Recovery (RADAR) & RADAR Lite	S	🇺🇸
	Encryption	McAfee An Intel Company	McAfee Message Encryption Service	S	🇺🇸 🇨🇦
		Reflexion	Reflexion Total Control (RTC) Encryption	S	🇺🇸 🇨🇦
	Exchange	[groupSPARK] Private Label SaaS	groupSPARK MS Hosted Exchange Server 2010	S	🇺🇸 🇨🇦
		INTERMEDIA	Intermedia MS Hosted Exchange Server 2013	S	🇺🇸 🇨🇦
		Microsoft	Microsoft Exchange SPLA	🔧	🇺🇸
		SherWeb	SherWeb MS Hosted Exchange Server 2010 and 2013	S	🇺🇸 🇨🇦
Communication	Messaging	[groupSPARK] Private Label SaaS	GroupSPARK MS Hosted Lync	S	🇺🇸 🇨🇦
		INTERMEDIA	Intermedia MS Hosted Lync	S	🇺🇸 🇨🇦
		SherWeb	SherWeb MS Hosted Lync	S	🇺🇸 🇨🇦
	Unified Communication	CISCO	Ingram Micro Hosted Collaboration Solution (HCS)	S	🇺🇸
		RingCentral	RingCentral Office	S	🇺🇸 🇨🇦
	Carrier	TIME WARNER CABLE Business Class	Time Warner Cable Business Class Internet	S	🇺🇸
			Time Warner Cable Business Class Phone	S	🇺🇸
			Time Warner Cable TV	S	🇺🇸
			Time Warner Cable Ethernet	S	🇺🇸

Infrastructure

Category	Class		Service		
Data Center	Storage	amazon web services	Amazon Simple Storage Service (S3), Storage Gateway, Glacier, Elastic Block Store (EBS)	S	🇺🇸
	Backup Recovery	AXCIENT Beyond Backup	Axcient Data Backup, Business Continuity and Disaster Recovery	🔧	🇺🇸
		ca	CA ARCserve MSP 3.0 Program	🔧	🇺🇸 🇨🇦
		ca	CA Instant Recovery On Demand (IROD)	🔧	🇺🇸 🇨🇦
		INTERMEDIA	Intermedia PC Backup	🔧	🇺🇸 🇨🇦
		SherWeb	SherWeb SkyNox Online Backup and Recovery	🔧	🇺🇸 🇨🇦
		Symantec.	Symantec Backup Exec.cloud	🔧	🇺🇸
		VAULTLOGIX	VaultLogix InterVault Online Backup & Restore	🔧	🇺🇸 🇨🇦
		veeam	Veeam Cloud Service Provider Program (CSP)	🔧	🇺🇸 🇨🇦
	Database	amazon web services	Amazon Relational Database Service (RDS), DynamoDB, Redshift	S	🇺🇸
		Microsoft	Microsoft SQL Server SPLA	🔧	🇺🇸
	Server	Microsoft	Microsoft Windows Server SPLA (includes Dynamics, Forefront, System Center)	🔧	🇺🇸
	Managed Hosting	amazon web services	Amazon Elastic Compute Cloud (EC2)	S	🇺🇸
		dinCloud	dinCloud Hosted Virtual Server (din Server)	S	🇺🇸 🇨🇦
		INTERMEDIA	Intermedia Cloud Server	S	🇺🇸 🇨🇦
		rackspace HOSTING	Rackspace Managed Hosting	S	🇺🇸
		vmware	VMware vCloud Hybrid Service (vCHS)	S	🇺🇸 🇨🇦
	Co-location	CyrusOne Built for Tomorrow Ready Today	CyrusOne Datacenter & Co-location Services	S	🇺🇸
	Hardware as a Service (HaaS)	INGRAM MICRO Partner Smart ™	Ingram Micro Hardware-as-a-Service (HaaS)	S	🇺🇸
Virtualization	Desktop	CITRIX	Citrix Service Provider Program (CSP) — Virtual Desktop	🔧	🇺🇸 🇨🇦
		CLOUDWORKS POWERED BY ONGOING OPERATIONS	Cloudworks Hosted Virtual Desktop	S	🇺🇸 🇨🇦
		dinCloud	dinCloud Hosted Virtual Desktop (dinHVD)	S	🇺🇸 🇨🇦
	Server	ca	CA AppLogic	🔧	🇺🇸 🇨🇦
		vmware	VMware Service Provider Program (VSPP)	🔧	🇺🇸 🇨🇦
Network	Quality of Service (QoS)	AppsWork Powered by Ipanema	Ipanema AppsWork	S	🇺🇸 🇨🇦

Platform

Category	Class				
Platform as a Service (PaaS)	Application Development	salesforce	Salesforce Force.com	Ⓢ	🇺🇸
		amazon web services	Amazon Elastic Beanstalk	Ⓢ	🇺🇸

Security

Category	Class				
Protection	Email	McAfee	McAfee SaaS Email Protection & Continuity	Ⓢ	🇺🇸 🇨🇦
		Reflexion	Reflexion Total Control (RTC)	Ⓢ	🇺🇸
	End Point	AWARENESS	Awareness Technologies Complete Insider Threat Prevention	🔧	🇺🇸 🇨🇦
		McAfee	McAfee SaaS Endpoint Protection	Ⓢ	🇺🇸 🇨🇦
		Symantec.cloud	Symantec Endpoint Protection Small Business Edition 2013	🔧	🇺🇸
		TREND MICRO	Trend Micro Worry-Free Business Security Services	Ⓢ	🇺🇸
		zscaler	Zscaler Web Security-as-a-Service	Ⓢ	🇺🇸
	Intrusion Detection	ALERTLOGIC	Alert Logic Threat Manager	Ⓢ	🇺🇸 🇨🇦
		IBM	IBM Managed Intrusion Protection	Ⓢ	🇺🇸 🇨🇦
	Web/Server	ALERTLOGIC	Alert Logic Web Security Manager	Ⓢ	🇺🇸 🇨🇦
		McAfee	McAfee Web Protection	Ⓢ	🇺🇸 🇨🇦
		TREND MICRO	Trend Micro Deep Security	🔧	🇺🇸
Security Management	Log Management	ALERTLOGIC	Alert Logic Log Manager	Ⓢ	🇺🇸 🇨🇦
		IBM	IBM Hosted Security Information and Event Management Service	Ⓢ	🇺🇸 🇨🇦
Services	Firewall	IBM	IBM Managed Firewall Services	Ⓢ	🇺🇸 🇨🇦
	Security Suite	IBM	IBM Managed Security Services	Ⓢ	🇺🇸 🇨🇦
	Security MSP Suite	McAfee	McAfee MSP Program	🔧	🇺🇸 🇨🇦
Single Sign-On	SSO	onelogin	OneLogin	Ⓢ	🇺🇸

Business Applications

Category	Class				
Business Automation	Professional Services Automation (PSA)	**Autotask**	Autotask IT Professional Services Platform	🔧	🇺🇸 🇨🇦
		ConnectWise	ConnectWise IT Business Automation	🔧	🇺🇸 🇨🇦
	Quoting	**Quosal**	Quosal Quote and Proposal Automation Platform	🔧	🇺🇸 🇨🇦
Human Capital Management	Talent Mgmt.	csb	Cornerstone Small Business	S	🇺🇸 🇨🇦
Document Management	E-Signature	**Adobe**	Adobe EchoSign E-Signature	S	🇺🇸 🇨🇦
		DocuSign	DocuSign E-Signature	S	🇺🇸
		DocVerify	DocVerify E-Signature	S	🇺🇸 🇨🇦
Productivity	Business Intelligence (BI)	**birst**	Birst BI Solutions	S	🇺🇸
	Office Suite	**Microsoft**	Microsoft Office 365	S	🇺🇸
		Microsoft	Microsoft Office SPLA	🔧	🇺🇸
Medical	PACS	**Medweb**	RIS/PACS and Telemedicine	S	🇺🇸
	EHR	NEXTGEN HEALTHCARE INFORMATION SYSTEMS	NextGen Electronic Health Record (EHR)	S	🇺🇸

Start Today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, contact our Cloud-dedicated team today.

Solution Group	Email	Phone: (800) 705-7057
Business Applications & Platform	cloud.applications@ingrammicro.com	Option 3
Cloud Management Services	cloud.management@ingrammicro.com	Option 1
Communication & Collaboration	cloud.communication@ingrammicro.com	Option 5
Infrastructure	cloud.infrastructure@ingrammicro.com	Option 4
Security	cloud.security@ingrammicro.com	Option 2

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